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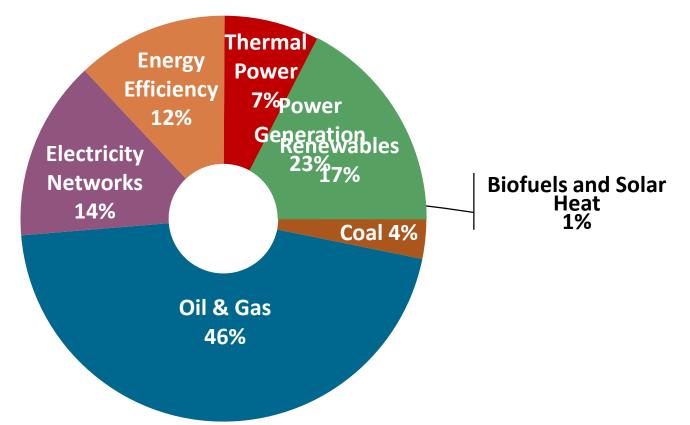
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Oil and gas producers in a period of low oil prices

Oil and gas is still the largest field of investment

Global Energy Investment, 2015

USD 1.8 trillion



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An 8% reduction in 2015 global energy investment results from a \$200 billion decline in fossil fuels, while the share of renewables, networks and efficiency expands

Energy efficiency and low fossil fuel prices



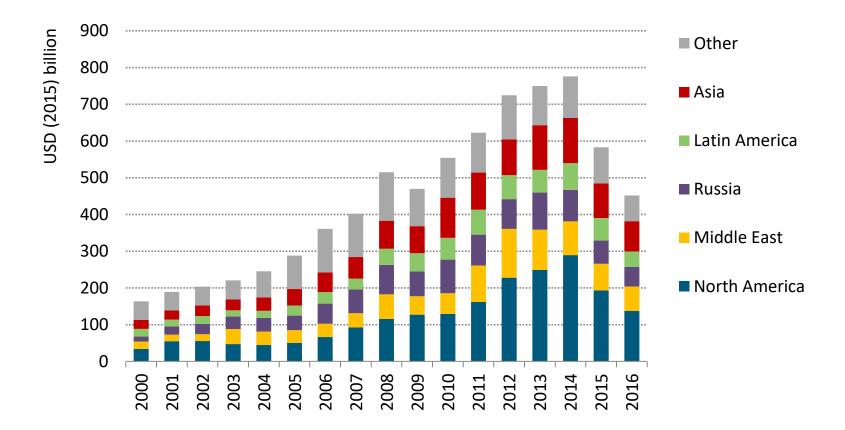
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New technologies have an asymmetric impact on oil and gas producers



The balance of oil markets tilting towards lowcost regions

Upstream investment in key regions, 2000-2016

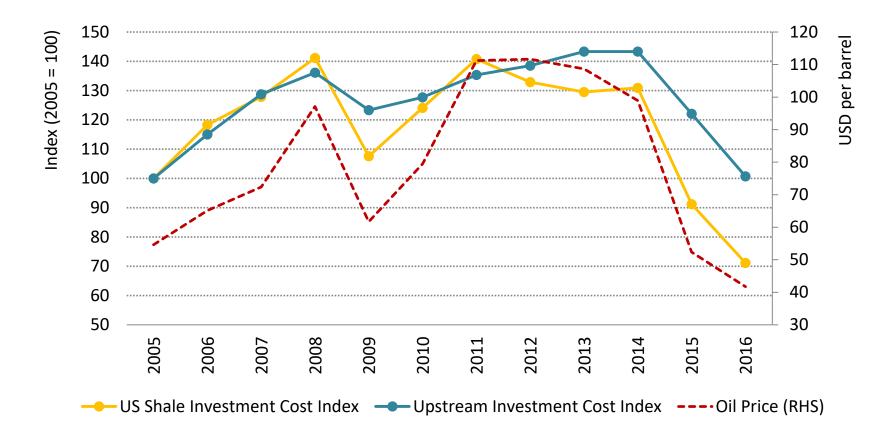


North America covers almost half of the world's decline in upstream investment, while the Middle East and Russia emerge as the most resilient regions.

Upstream costs back to levels of 10 years ago, serving as key contributor to investment plunge

Investment Cost Indexes, 2005-2016

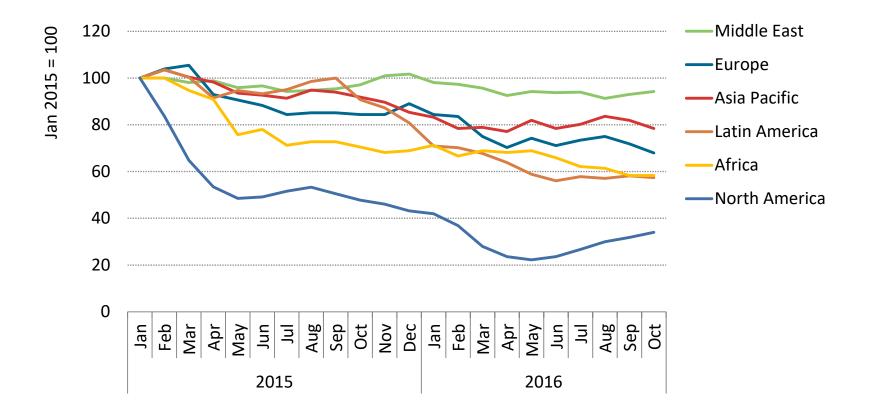
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Lower costs accounted for just less than two-thirds of the total fall in upstream investment between 2014 and 2016

Rig count in the Middle East remain close to record levels

Total rig count index, 2015-2016

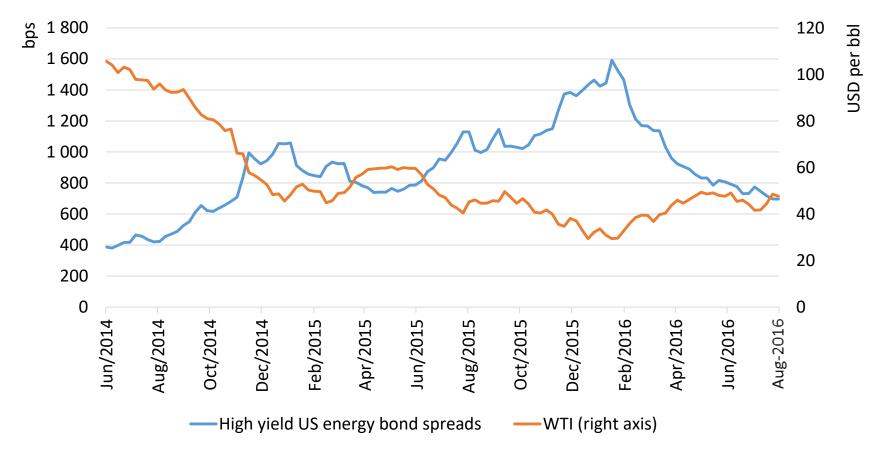


Recent uptick in the oil price has raised the economic case for an increase in rig counts in North America and recovery in activity is tangible since June

US shale leveraged business model increases investment volatility

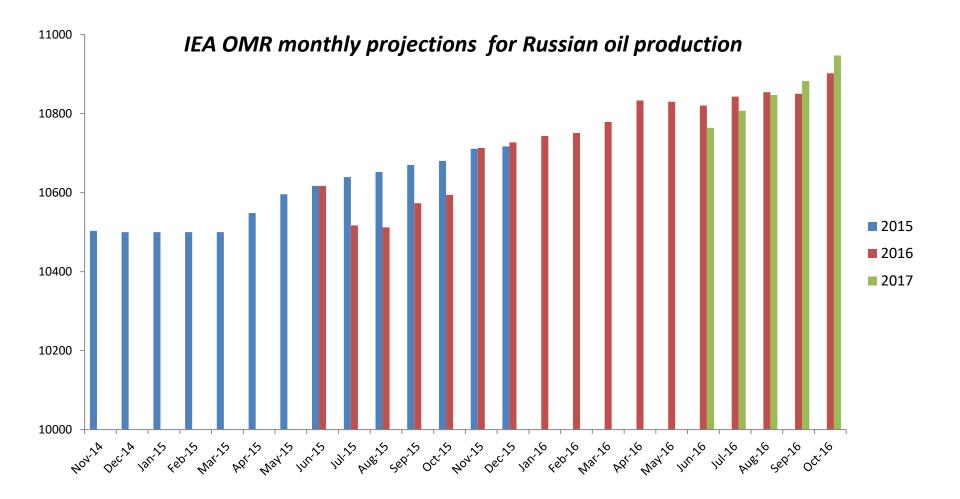
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Bond spreads vs. Oil prices, Jun 2014 – Aug 2016



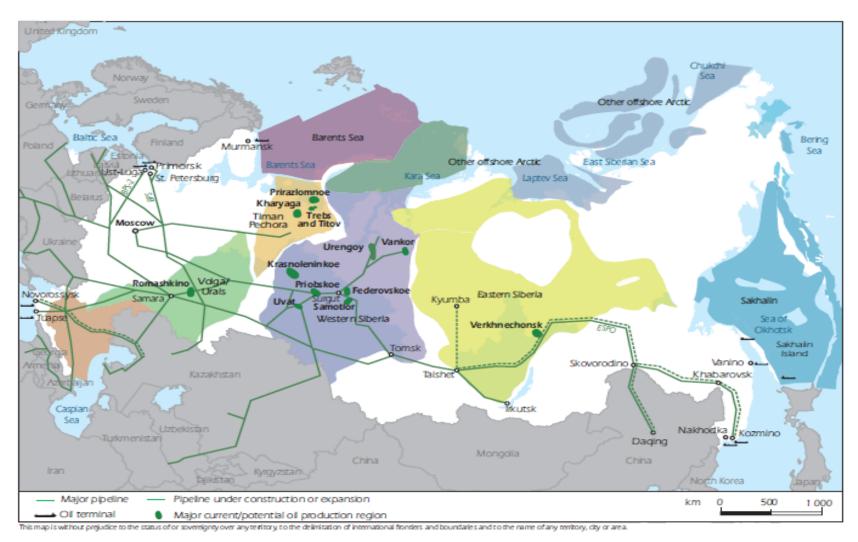
Debt costs soared for leveraged US shale companies as oil prices fell, resulting in bankruptcies; more resilient operators, with the majority of production, now remain

Russian oil upstream keeps defying expectations



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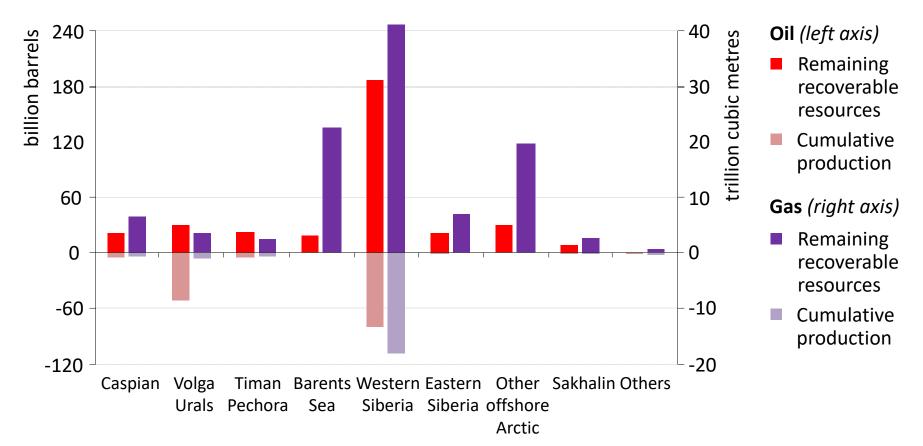
Russia: large and dispersed resource base¹⁰



Legacy infrastructure was built up to supply the Western regions and European exports

West Siberia remains dominant with articord Energy 20 offshore as a frontier resource

Conventional oil and gas resources in various Russian regions



The bulk of Russia's resources are in the core producing region of Western Siberia, artic offshore is on hold due to sanctions and oil prices

Arctic offshore: What a difference three vears make



© OECD/IEA 2016

• Sanctions constrain investment and technology transfer

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- But similar projects became unviable in Alaska and Canada as well
- And the IOCs are cutting capex anyway

Arctic offshore developments are likely to be on hold in the foreseeable future

Light tight oil in the Bazhenov



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Home - Oil & Gas News - Halliburton partners with Russian university for development of unconventional resources

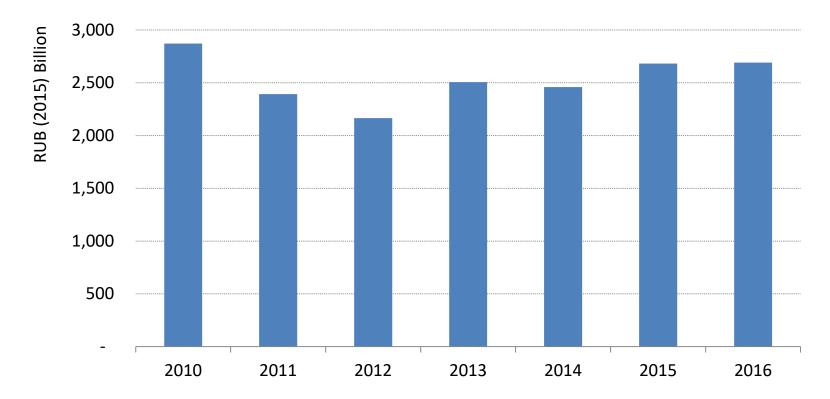
Halliburton partners with Russian university for development of unconventional resources

 Horizontal drilling and fracking is routinely used for EOR

- Decent field service industry
- ✓ No anti fracking lobby
- Legacy infrastructure
- Lack of mid size independents
- Access to geological data
- High end service capabilities (pressure pumping, 3D seismic)

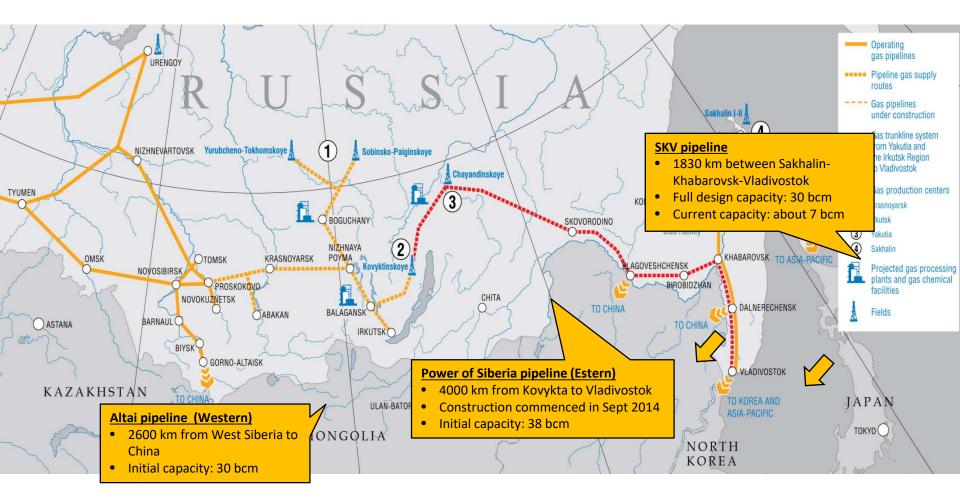
LTO development might start but will remain under its geological potential

Russian oil and gas upstream investment, in Roubles 2010-2016



80-90% of capital spending is Rouble based due to a large domestic service industry and focus on conventional brownfield development

East Siberia: the manifest destiny?



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Source: Gazprom and IEA (forthcoming)

Yamal LNG: overcoming the odds

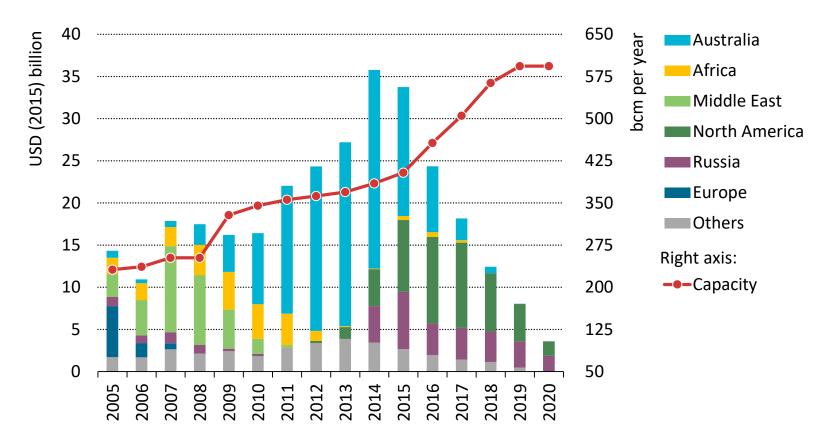


 Equity stake by Total and EPC contract with Technip maintained

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- CNPC + Silk Road Fund equity stakes
- Multibillion Euro/RMB
 Chinese project financing secured

LNG terminals investment

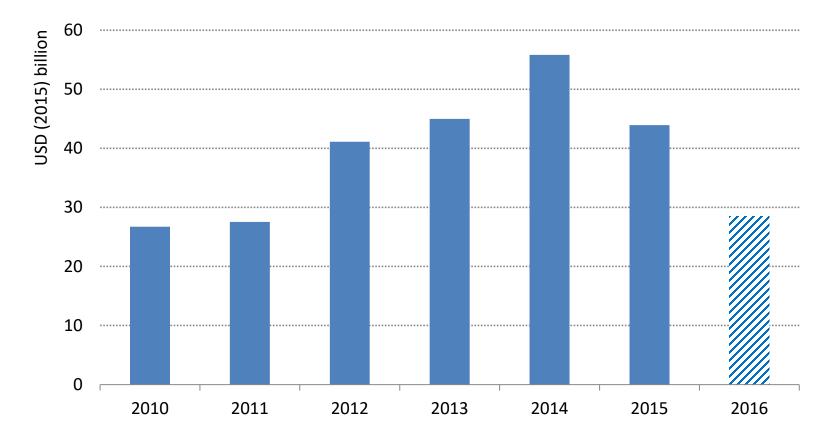


Given the sharp fall of investment and increasing reluctance for new long term contracts LNG might be heading towards a new boom and bust cycle

New North American shale plays drove pipeline investment

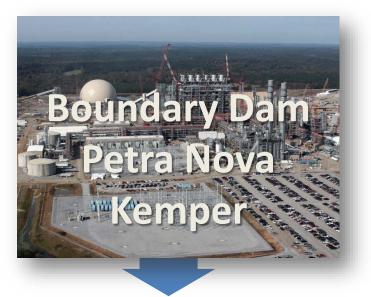
North America oil & gas infrastructure capital spending 2010-2016

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Less well-connected states and regions that concentrated boom in production led investment in new infrastructure

CCS good news depend on oil market developments





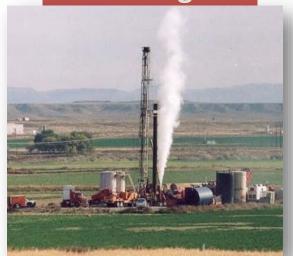
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EOR oil pays for clean coal

Large oil and gas projects with an integrated CCS component

For every single CCS project that has succeeded in real life hydrocarbon revenues played an important role

North American flaring



LTO slowdown enables midstream to catch up

Russia, Nigeria, Iraq



Investment capability, geopolitics, and other priorities...

Distribution

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Investment capability of utilities

